UNITED STATES DEPARTMENT OF COMMERCE United States Patent and Trademark Office Address: COMMISSIONER FOR PATENTS P.O. Box 1450 Alexandria, Virginia 22313-1450 www.uspto.gov

APPLICATION NO.	FILING DATE	FIRST NAMED INVENTOR	ATTORNEY DOCKET NO.	CONFIRMATION NO.
10/767,050	01/28/2004	Eduardo F. Llach	SRCH-00101	4805
28960 HAVERSTOC	7590 11/28/2007 K & OWENS LLP		EXAMINER	
162 N WOLFE ROAD SUNNYVALE, CA 94086			BATES, KEVIN T	
SUNNIVALE	, CA 94080		ART UNIT	PAPER NUMBER
			2153	
			MAIL DATE	DELIVERY MODE
	·		11/28/2007	PAPER

Please find below and/or attached an Office communication concerning this application or proceeding.

The time period for reply, if any, is set in the attached communication.

mN

•	Application No.	Applicant(s)			
	10/767,050	LLACH, EDUARDO F.			
Office Action Summary	Examiner	Art Unit			
·	Kevin Bates	2153			
The MAILING DATE of this communication app Period for Reply	ears on the cover sheet with the c	orrespondence address			
A SHORTENED STATUTORY PERIOD FOR REPLY WHICHEVER IS LONGER, FROM THE MAILING DATE - Extensions of time may be available under the provisions of 37 CFR 1.13 after SIX (6) MONTHS from the mailing date of this communication.  If NO period for reply is specified above, the maximum statutory period versilure to reply within the set or extended period for reply will, by statute. Any reply received by the Office later than three months after the mailing earned patent term adjustment. See 37 CFR 1.704(b).	ATE OF THIS COMMUNICATION 36(a). In no event, however, may a reply be tim vill apply and will expire SIX (6) MONTHS from , cause the application to become ABANDONE	l. ely filed the mailing date of this communication. D (35 U.S.C. § 133).			
Status					
1) Responsive to communication(s) filed on 29 O	)⊠ Responsive to communication(s) filed on <u>29 October 2007</u> .				
2a) ☐ This action is FINAL. 2b) ☒ This action is non-final.					
3) Since this application is in condition for allowance except for formal matters, prosecution as to the					
closed in accordance with the practice under Ex parte Quayle, 1935 C.D. 11, 453 O.G. 213.					
Disposition of Claims					
4) ☐ Claim(s) 1-20 and 22-35 is/are pending in the application.  4a) Of the above claim(s) is/are withdrawn from consideration.  5) ☐ Claim(s) is/are allowed.  6) ☐ Claim(s) 1-20 and 22-35 is/are rejected.  7) ☐ Claim(s) is/are objected to.  8) ☐ Claim(s) are subject to restriction and/or election requirement.					
Application Papers					
9) The specification is objected to by the Examine 10) The drawing(s) filed on is/are: a) acc Applicant may not request that any objection to the Replacement drawing sheet(s) including the correct 11) The oath or declaration is objected to by the Ex	epted or b) objected to by the Idrawing(s) be held in abeyance. See tion is required if the drawing(s) is obj	e 37 CFR 1.85(a). lected to. See 37 CFR 1.121(d).			
Priority under 35 U.S.C. § 119					
<ul> <li>12) Acknowledgment is made of a claim for foreign priority under 35 U.S.C. § 119(a)-(d) or (f).</li> <li>a) All b) Some * c) None of:</li> <li>1. Certified copies of the priority documents have been received.</li> <li>2. Certified copies of the priority documents have been received in Application No.</li> <li>3. Copies of the certified copies of the priority documents have been received in this National Stage application from the International Bureau (PCT Rule 17.2(a)).</li> <li>* See the attached detailed Office action for a list of the certified copies not received.</li> </ul>					
Attachment(s)					
1) Notice of References Cited (PTO-892) 2) Notice of Draftsperson's Patent Drawing Review (PTO-948) 3) Information Disclosure Statement(s) (PTO/SB/08) Paper No(s)/Mail Date	Paper No(s)/Mail Da	-, Е			

## Response to Amendment

This Office Action is in response to a communication made on October 29, 2007.

Claim 21 has been cancelled.

Claims 1-20 and 22-35 are pending in this application.

# Claim Rejections - 35 USC § 112

The following is a quotation of the second paragraph of 35 U.S.C. 112:

The specification shall conclude with one or more claims particularly pointing out and distinctly claiming the subject matter which the applicant regards as his invention.

Claim 15 is recites the limitation "the media" in line 1. There is insufficient antecedent basis for this limitation in the claim. It appears that the word was meant to be "medium" not "media" so the examiner will assume this change for the purpose of further prosecution.

#### Claim Rejections - 35 USC § 103

The following is a quotation of 35 U.S.C. 103(a) which forms the basis for all obviousness rejections set forth in this Office action:

(a) A patent may not be obtained though the invention is not identically disclosed or described as set forth in section 102 of this title, if the differences between the subject matter sought to be patented and the prior art are such that the subject matter as a whole would have been obvious at the time the invention was made to a person having ordinary skill in the art to which said subject matter pertains. Patentability shall not be negatived by the manner in which the invention was made.

Claims 1-15, 17-20, and 22-35 are rejected under 35 U.S.C. 103(a) as being unpatentable over Alberts (5937392) in view of Eldering (6216129).

Regarding claim 1, Alberts teaches a method of distributing advertisements to a medium, the method comprising:

Art Unit: 2153

classifying a plurality of messages according to a target criterion, each message containing a corresponding advertisement (Column 7, lines 22 – 31);

selecting a message from the plurality of messages using a selection criterion, the selection criteria (Column 4, lines 46 – Column 5, line 6, where the ads are selected based on a rotational system based on the frequency they were intended to be presented); and

delivering the selected message to a content site comprising a medium adapted to display the corresponding advertisement (Column 2, lines 62 – 67).

Alberts does not explicity indicate a cost associated with the message.

Alberts does not explicity indicate a cost associated with the message.

Eldering teaches an advertisement selection system that includes a cost or price associated with the message (Column 11, lines 1 – 11; Column 13, lines 55 – 67).

It would have been obvious to one of ordinary skill in the art at the time the invention was made to use Eldering's teaching of including pricing information within the message selection criteria to optimize the price the advertiser is getting charged for the most effectively targeted ads.

Regarding claim 22, Alberts teaches a system for distributing advertisements to a medium, the system comprising:

a database containing a plurality of messages organized by a targeting classification (Column 7, lines 22 - 31);

a content inventory and inventory and deal manager configured to select a message from the database according to a selection criteria (Column 4, lines 46 –

Art Unit: 2153

Column 5, line 6, where the ads are selected based on a rotational system based on the frequency they were intended to be presented); and

a message server configured to transmit the selected message from the database to a content site (Column 2, lines 62 - 67).

Alberts does not explicitly indicate that the selection criteria including a price metric

Alberts does not explicity indicate a cost associated with the message.

Eldering teaches an advertisement selection system that includes a cost or price associated with the message (Column 11, lines 1 – 11; Column 13, lines 55 – 67).

It would have been obvious to one of ordinary skill in the art at the time the invention was made to use Eldering's teaching of including pricing information within the message selection criteria to optimize the price the advertiser is getting charged for the most effectively targeted ads.

**Regarding claim 33**, Alberts teaches a system for distributing advertisements to a medium, the system comprising:

an advertiser campaign manager configured to generate a plurality of campaigns (Column 3, lines 30 - 33), each campaign comprising a plurality of messages (Column 3, lines 34 - 54), targets (Column 7, lines 22 - 31), each message having an associated advertisement (Column 3, lines 30 - 33);

a storage device for storing the plurality of campaigns (Column 3, lines 30 – 33); a content inventory and deal manager configured to classify the plurality of messages (Column 7, lines 22 – 31);

Art Unit: 2153

a marketplace configured to select a message from the database for distribution to a content site according to a selection criteria, the selection criteria including a business rule of the content site (Column 4, lines 46 – Column 5, line 6, where the ads are selected based on a rotational system based on the frequency they were intended to be presented); and

a message server configured to transmit the selected message to a content site (Column 2, lines 62 - 67), wherein the marketplace is coupled to the advertiser campaign manager, the storage device, the content inventory and deal manager, and the message server (Column 1, lines 58 - 65).

Alberts does not explicitly indicate that the selection criteria including a price metric

Eldering teaches an advertisement selection system that includes a cost or price associated with the message (Column 11, lines 1 – 11; Column 13, lines 55 – 67).

It would have been obvious to one of ordinary skill in the art at the time the invention was made to use Eldering's teaching of including pricing information within the message selection criteria to optimize the price the advertiser is getting charged for the most effectively targeted ads.

Regarding claim 2, Alberts teaches the method of claim 1, wherein the selection criterion is that the content site meets one of a target, payment, and constraint of a message deal associated with the selected message (Column 4, lines 46 – Column 5, line 6, where the ads are selected based on a rotational system based on the frequency they were intended to be presented).

**Regarding claim 3**, Alberts teaches the method of claim 1, wherein the message is automatically generated based on a characteristic of the content site (Column 7, lines 22 - 31).

Regarding claims 4 and 23, Alberts teaches the method of claims 1 and 22, wherein the message is selected from the group consisting of a text message, a video message, and an audio message (Column 1, lines 9 – 12).

**Regarding claim 5**, Alberts teaches the method of claim 1, further comprising tracking the delivery of a selected message, thereby generating tracking information (Column 4, lines 4-6).

Regarding claims 6 and 24, Alberts teaches the method of claims 1 and 22, wherein the selection criteria comprises a ranking of each of the plurality of messages (Column 4, lines 46 – Column 5, line 6, where the ads are ranked based on constants attempting to create a desired frequency of selection of the ads).

Regarding claims 7 and 25, Alberts teaches the method of claims 6 and 24.

Alberts does not explicitly indicate wherein the ranking is performed using one or more price metrics, each price metric related to a cost of displaying the advertisement on the media.

Eldering teaches an advertisement selection system that includes a cost or price associated with the message which factors into selection of ads (Column 11, lines 1 – 11; Column 13, lines 55 – 67).

It would have been obvious to one of ordinary skill in the art at the time the invention was made to use Eldering's teaching of including pricing information within the

Art Unit: 2153

message selection criteria to optimize the price the advertiser is getting charged for the most effectively targeted ads.

Regarding claim 8, Alberts teaches the method of claim 7, wherein the selection criterion further comprises a ratio of the display count of the advertisement to a display count of the remaining advertisements in the category (Column 7, lines 32 – 45, where categorical ads are attempted to be selected when the system determines they are most effective, but ultimately the system is designed to produce a ratio of displayed items as seen in column 6, line 50 – column 6, line 10).

Regarding claim 9, Alberts teaches the method of claim 1, wherein classifying the plurality of messages is performed according to a classification scheme (Column 7, lines 22 – 31).

**Regarding claim 10**, Alberts teaches the method of claim 1, wherein the target criterion is that an advertisement is related to a characteristic of data related to a user (Column 7, lines 7 - 21).

Regarding claim 11, Alberts teaches the method of claim 10, wherein the characteristic is a topic entered by the user into a Web page (Column 7, lines 22 – 31).

Regarding claim 12, Alberts teaches the method of claim 10, wherein the characteristic is a keyword supplied to a search engine (Column 7, lines 22 – 31, where a user access information on the internet through search engines).

Regarding claim 13, Alberts teaches the method of claim 10, wherein the characteristic is a demographically identifiable content (Column 7, lines 9-21; see also Eldering, Column 6, lines 52-58).

Regarding claim 14, Alberts teaches the method of claim 10, wherein the characteristic is a geographically identifiable content (Column 7, lines 9 – 21).

Regarding claim 15, Alberts teaches the method of claim 1, wherein the media comprises a node on the Internet (Figure 1, element 10).

Regarding claims 17, 18, 19, and 20, Alberts teaches the method of claim 1.

Alberts does not explicitly indicate wherein the medium comprises a television set, radio signal, and non-electronic newspaper.

Eldering teaches an advertisement system that includes directing ads to may mediums besides the internet, these mediums include a television set (Column 5, lines 57 – 63), radio signal (Column 5, lines 41 – 50), and non-electronic newspaper (Column 6, lines 17 – 21).

It would have been obvious to one of ordinary skill in the art at the time the invention was made to use Eldering's teaching of increasing the range of the campaign advertising system in Alberts to include mediums of communication besides websites and the internet to further expand an advertiser's ability to target advertisements.

Regarding claim 26, Alberts teaches the system of claim 24, wherein the ranking criterion is related to the number of times that a message has been displayed on a medium (Column 4, lines 4 - 6).

Regarding claim 27, Alberts teaches the system of claim 22, further comprising a marketplace coupled to the content inventory and deal manager, the marketplace configured to transmit a selected message to a content site (Figure 1, where the

1. 2152

Art Unit: 2153

inventory is the database, the central controller is the manager, and the marketplace is the ad servers).

Regarding claim 28, Alberts teaches the system of claim 27, further comprising a tracking server coupled to the marketplace, the tracking server configured to collect data on the messages transmitted to a content site (Column 4, lines 4-6).

Regarding claim 29, Alberts teaches the system of claim 28, further comprising an advertiser and campaign manager coupled to the marketplace, the advertiser and campaign manager configured to manage campaigns, thereby generating a set of message deals that content sites can accept or reject (Column 3, lines 30 – 54, where the message deals is the agreed upon frequency of display certain advertisements will receive within the system).

Regarding claim 30, Alberts teaches the system of claim 29, further comprising an advertiser reporting system coupled to the marketplace, the advertiser reporting system configured to collect data on message deals and generate reporting data (Column 4, lines 11 - 32).

Regarding claim 31, Alberts teaches the system of claim 27, wherein the marketplace is further configured to transmit a message to a content site in response to a message deal of a message matching a business rule of the content site (Column 3, lines 58 – Column 4, line 3; Column 3, lines 34 – 54, where the business rule is the ratios and frequency of display the advertisement will receive).

Regarding claim 32, Alberts teaches the system of claim 22, wherein the content inventory and deal manager is configured to generate a tag embedded in a

Art Unit: 2153

page configured to be transmitted to a content site, the tag identifying a location in the page for displaying the advertisement (Column 1, lines 10 - 20).

Page 10

Regarding claim 34, Alberts teaches the system of claim 33, wherein the content inventory and deal manager is configured to classify the plurality of messages according to one of content classification, a demographic classification, or a geographic classification (Column 7, lines 7 - 21).

Regarding claim 35, Alberts teaches the system of claim 33, wherein the advertiser campaign manager is configured to automatically generate a message based on the metadata of a product or service being advertised (Column 3, lines 60 – 64).

Claim 16 is rejected under 35 U.S.C. 103(a) as being unpatentable over Alberts in view of Eldering, and further in view of Kaneko (6993553).

Regarding claim 16, Alberts teaches the method of claim 1.

Alberts does not explicitly indicate wherein the medium comprises a mobile phone display.

Kaneko teaches a system for delivering and displaying advertisements onto mobile phones (Column 5, lines 20 – 22; Column 6, lines 27 – 37).

It would have been obvious to one of ordinary skill in the art at the time the invention was made to use Kaneko's teaching of displaying ads on mobile phones in Alberts' system to allow the campaign data system of Alberts to be configured to direct ads towards mobile phone users.

Art Unit: 2153

#### Prior Art

The prior art made of record and not relied upon is considered pertinent to applicant's disclosure.

- U. S. Patent No. 6134532 issued to Lazarus, because it teaches a system for providing advertisements towards users based on a pricing scheme.
- U. S. Patent No. 5754787 issued to Dedrick, because it teaches a system of selecting ads based on a cost ranking.
- U. S. Patent No. 5933811 issued to Angles, because it teaches a system of categorizing advertisements.
- U. S. Patent No. 6898571 issued to Val, because it teaches a system of delivering advertisements through a variety of mediums.
- U. S. Patent No. 5948061 issued to Merriman, because It teaches a system of delivering and tracking advertisements in a network.
- U. S. Patent No. 5848396 issued to Gerace, because it teaches a system for creating a series of advertisements from a company for a strategic campaign.

### Conclusion

Any inquiry concerning this communication or earlier communications from the examiner should be directed to Kevin Bates whose telephone number is (571) 272-3980. The examiner can normally be reached on 9 am - 5 pm.

Art Unit: 2153

Page 12

If attempts to reach the examiner by telephone are unsuccessful, the examiner's supervisor, Glen Burgess can be reached on (571) 272-3949. The fax phone number for the organization where this application or proceeding is assigned is 571-273-8300.

Information regarding the status of an application may be obtained from the Patent Application Information Retrieval (PAIR) system. Status information for published applications may be obtained from either Private PAIR or Public PAIR. Status information for unpublished applications is available through Private PAIR only. For more information about the PAIR system, see http://pair-direct.uspto.gov. Should you have questions on access to the Private PAIR system, contact the Electronic Business Center (EBC) at 866-217-9197 (toll-free). If you would like assistance from a USPTO Customer Service Representative or access to the automated information system, call 800-786-9199 (IN USA OR CANADA) or 571-272-1000.

Kevin Bates

November 17, 2007

THU HA NGUYEN PRIMARY EXAMINER